



This resource is meant to be used as a one-stop comparison chart of the patient findings we uncovered in our Close the Gap patient research study earlier this year. We also have specific resources available on each patient demographic by race, ethnicity & gender.

CAUCASIAN	HISPANIC	BLACK
HISTORY OF SURGERY		
Caucasians have the highest average number of surgeries, compared to Hispanics	 Hispanics have had an average of 3.2 surgeries each 	Blacks have had an average of 3.1 surgeries each
 and Blacks, at 7.2 Surgeries had are 54% orthopedic, 53% heart-related, 37% gallbladder, 32% hysterectomy 	Surgeries had are 36% gallbladder, and 31% orthopedic and heart-related	Surgery numbers are lower than average compared to Caucasian and Hispanics: 29% have had heart-related or orthopedic surgeries, 20% cancer-related
POSTPONING SURGERY		
• 41% postpone surgery as long as possible	40% postpone surgery as long as possible	• 38% postpone surgery as long as possible
 43% postpone because they are worried about complications during recovery, while 39% are generally afraid 	 44% postpone because they are worried about payments, while 39% are generally afraid 	 43% postpone because they are worried about complications during recovery, while 40% are generally afraid
	33% have heard of someone else's issues post-surgery	
BARRIERS		
• 31% say they sometimes face barriers, 4% say they always do	16% of Hispanics often face barriers27% say current physical conditions	• 27% say they sometimes face barriers, 6% say they always do
 28% say current health conditions prevent them from finding or receiving care 	and healthcare/insurance costs limit their options for care	27% are limited do to healthcare and/or insurance costs
27% are limited due to healthcare and/or insurance costs	16% face language barriers, twice as much as Blacks and Caucasians	20% say current health conditions prevent them from finding or receiving care
WHAT COULD HELP?		
23% want educational materials about treatment options, clinical trials and care	31% say they want a helpline/call center to talk about their issues or conditions	29% say they want a helpline/call center to talk about their issues or conditions
21% would prefer online materials on their	 27% want local financial support To make healthcare easier, 47% want online 	27% want local financial support, and 22% need help understanding insurance coverage
current issues or conditions and how to resolve them To make healthcare easier, 42% want an	visits and the option to text their doctor's office, 44% need late-night appointments and 38% want weekend availability	To make healthcare easier, 44% want online visits and 40% want weekend appointment options
option to email their doctor's office, 35% want online visits and 34% want weekend appointment options	and 50% want weekend availability	36% believe having an on-call nurse to call with questions would be beneficial
CLINICAL TRIALS		
 In the past, 12% of Caucasians have participated in a clinical trial, though 82% have never been asked 	 In the past, 18% of Hispanics have participated in a clinical trial, though 76% have never been asked 	 In the past, 16% of Blacks have participated in a clinical trial, though 69% have never been asked
• 42% are somewhat likely to participate in a future clinical trial	36% are very likely to participate in a future clinical trial	38% are somewhat likely to participate in a future clinical trial
 Very few are uninterested, and 44% of them aren't sure it would help 	 Very few are uninterested, and 47% of them aren't sure it would help 	 Very few are uninterested, and 41% of them aren't sure it would help
• 21% find it may be an inconvenience	42% are not sure about unapproved practices and 32% aren't sure they qualify	



Compare How to Best Connect with Your Patients by Ethnicity



CAUCASIAN

TECHNOLOGY USE

- 96% of Caucasians use a smartphone
- A higher than average 84% use television regularly
- 87% use their smartphone to access the internet
- 44-78% use their smartphones, tablets, laptops and desktop computers for 2 hours/day or less
- 50% watch television for 3-6 hours/day

HISPANIC

- 91% use a smartphone
- 91% use their smartphone to access the internet, but 51% also still use a desktop computer
- 48-70% use their tablets, laptops and desktop computers for 2 hours/day or less, and 54% use their smartphone for 3-6 hours/day
- 55% watch television for 3-6 hours/day

BLACK

- 91% use a smartphone
- 86% use their smartphone to access the internet
- 49-77% use their tablets, laptops and desktop computers for 2 hours/day or less, and 42% use their smartphone for 3-6 hours/day
- 56% watch television for 3-6 hours/day

INFORMATION SOURCES

- 86% read paper books, magazines and newspapers
- 56% read the local newspaper, and many pay attention to food, entertainment, travel and science

ONLINE

- 96% read news and information online, with 47% spending 4-7 hours/week
- They spend most their time visiting Google, ABC, CBS or NBC
- Below average numbers visit CNN, Yahoo and Wikipedia

SOCIAL

- 98% use social media, 70% say for 4-7 hours/week
- An above average 96% use Facebook, and very little else
- Up to 78% use social media to connect with friends and family

- 87% read paper books, magazines and newspapers
- Only 36% read the local newspaper, and 31-38% read about lifestyle, beauty, food, entertainment, travel and science

ONLINE

- 89% read news and information online, with 36% spending 4-7 hours/week
- They spend most their time visiting Google, CNN, ABC, CBS or NBC

SOCIAL

- 93% use social media, 53% say for 4-7 hours/week
- 81% use Facebook, 52% are on Instagram and 36% on Twitter
- Up to 64% use social media to connect with friends and family
- About half the Hispanics surveyed go on social media when bored, look at pictures and send messages

- 91% read paper books, magazines and newspapers
- 46% read the local newspaper and up on food, and 34-41% read about lifestyle, food, entertainment, travel and science

ONLINE

- 97% read news and information online, with 54% spending 4-7 hours/week
- They spend most their time visiting Google, ABC, CBS or NBC
- An above average 51% spend time browsing CNN

SOCIAL

- 88% use social media, 53% say for 4-7 hours/week
- 86% use Facebook
- Black Instagram, Twitter and LinkedIn users are on the rise
- Up to 68% use social media to connect with friends and family

INFORMATION NEEDS

- 10% are somewhat unsatisfied with the information they receive from their doctor, but up to 53% would like to receive more health information via email and print take-home materials
- 85% of Caucasians are looking for treatment options
- Up to 78% are hoping to learn about diseases and prevention options
- 79% find health information on WebMD, with more than half preferring to find websites about their condition

- 47% of Hispanics are somewhat satisfied with the information from the doctor, but would like to see more print take-home materials
- 82% are looking for treatment options
- Up to 61% are additionally hoping to learn about their health in general, diseases and prevention options
- 41% want information on different brands of medical devices
- 79% find health information on WebMD, with 47% researching diet and exercise

- 46% are completely satisfied, but 3% of Blacks are not satisfied at all
- 62% want to receive emails with information, and 59% would like to see more print take-home materials
- 76% of blacks want information on their health in general, nearly 20% more than Hispanics and Caucasians
- 75% are looking for treatment options
- 73% find health information on WebMD and 69% via general web searches, with most finding out about their condition, diet and exercise

